Schaltbau GmbH Sales Memo

Correct presentation of battery contactors
(all types of C100, C110B and AFS Series)

Date: 14.02.2017
Author: Anca Dogaru (Marketing)
No.:01/2017

Dear Sir or Madam,

Some random inquiries have shown that representations of battery contactors, which are portrays an old appearance of these products, are still in circulation (see column „alt/old“). For the current design of battery contactors AFS Series, C100 and C110 Series please refer to column „neu/new“ in the chart below:

<table>
<thead>
<tr>
<th>Baureihe / Series</th>
<th>alt /old</th>
<th>neu / new</th>
</tr>
</thead>
<tbody>
<tr>
<td>AFS</td>
<td><img src="alt" alt="Image" /></td>
<td><img src="new" alt="Image" /></td>
</tr>
<tr>
<td>C100/80, C110/80</td>
<td><img src="alt" alt="Image" /></td>
<td><img src="new" alt="Image" /></td>
</tr>
<tr>
<td>C100/200</td>
<td><img src="alt" alt="Image" /></td>
<td><img src="new" alt="Image" /></td>
</tr>
</tbody>
</table>

For legal reasons as well as for consistency purposes, we kindly ask you to only use the current design of battery contactors in all formats and media. Should there be old
catalogues, pictures and exhibition samples, which are still in use, please replace them accordingly.

We would be glad to support you throughout this process. Should you have any further questions, please do not hesitate to contact us at any time.

Please carefully review and if necessary update your documentation

- Online (own homepage and additional web portals)
- Offline (brochures, catalogues, exhibition samples, etc.)

until **February 28th, 2017**.

Please be advised that, in case of non-compliance with our requirement to only use the current design of battery contactors in all formats and media, we reserve the right to pass on to you the liability for potential **legal claims of third parties** and **possible costs** resulting therefrom.

Best regards

Schaltbau GmbH